

SURFACE TRANSPORTATION BOARD

OFFICE OF ECONOMICS, ENVIRONMENTAL ANALYSIS, AND ADMINISTRATION

WASHINGTON, DC 20423

CLASS I FREIGHT RAILROADS - SELECTED EARNINGS DATA

(000 OMITTED)

QUARTER ENDED DECEMBER 31

Railroad	Year	Railway	Net	Net	Revenue
		Operating Revenues	Railway Operating Income	Income	Ton-Miles Of Freight
					(1)
TOTAL ALL CLASS I FREIGHT RR'S (1).....	1999	8,451,638	997,648	759,275	372,780,777
	1998	8,427,276	1,113,866	943,936	350,017,020
Burlington Northern - Santa Fe	1999	2,368,685	405,812	350,856	128,945,706
	1998	2,292,972	375,788	306,588	121,743,169
Consolidated Rail Corp. (See Note Below)	1999	0	0	0	0
	1998	950,285	152,169	182,631	25,269,494
CSX Transportation (See Note Below)	1999	1,507,708	13,597	(903)	52,536,300
	1998	1,255,463	141,076	80,328	42,364,100
Grand Trunk Western	1999	97,645	31,691	27,050	2,870,181
	1998	89,458	22,162	29,405	2,284,209
Illinois Central	1999	180,623	41,372	25,524	6,715,924
	1998	164,485	26,272	25,583	6,067,874
Kansas City Southern	1999	136,375	13,091	(6,274)	5,616,666
	1998	137,097	16,389	10,890	5,466,316
Norfolk Southern (See Note Below)	1999	1,470,766	126,648	86,136	48,802,985
	1998	1,028,333	173,542	181,318	32,749,400
Soo Line	1999	143,330	15,788	11,958	5,623,015
	1998	146,281	14,704	12,824	5,372,458
Union Pacific	1999	2,546,506	349,649	264,928	121,670,000
	1998	2,362,902	191,764	114,369	108,700,000

Norfolk Southern and CSX formally began to exercise operating control over Conrail on June 1, 1999. Thus, there are no reported numbers for Conrail after that date. Norfolk Southern and CSX results for this quarter include former Conrail operations. 1998 results for Conrail are shown separately and are not included with those for Norfolk Southern and CSX.

SURFACE TRANSPORTATION BOARD

OFFICE OF ECONOMICS, ENVIRONMENTAL ANALYSIS, AND ADMINISTRATION

WASHINGTON, DC 20423

CLASS I FREIGHT RAILROADS - SELECTED EARNINGS DATA

(000 OMITTED)

12 MONTHS ENDED DECEMBER 31

Railroad	Year
----------	------

		Net	Net	Revenue	Return	
	Railway	Railway	Income	Ton-Miles	On Net	
	Operating	Operating		Of	Investment	
	Revenues	Income		Freight	(%)	
		(1)			(2)	
TOTAL ALL CLASS I	1999	33,613,584	3,861,609	2,837,830	1,436,563,098	6.59%
FREIGHT RR'S (1).....	1998	33,132,802	3,702,890	2,856,717	1,378,021,663	6.73%
Burlington Northern - Santa Fe	1999	9,094,464	1,469,632	1,229,414	487,755,597	9.77%
	1998	8,936,193	1,408,653	1,205,840	469,045,378	10.25%
Consolidated Rail Corp.	1999	1,609,018	60,875	13,227	39,850,168	1.08%
(See Note Below)	1998	3,749,139	352,540	319,257	101,479,353	6.46%
CSX Transportation	1999	5,623,023	292,824	212,856	192,319,300	3.74%
(See Note Below)	1998	4,956,393	609,021	378,328	167,101,100	8.28%
Grand Trunk Western	1999	352,297	85,747	84,780	10,511,657	31.12%
	1998	324,985	(14,393)	(8,181)	9,491,268	-7.05%
Illinois Central	1999	670,552	104,145	62,026	24,712,243	9.68%
	1998	651,279	135,987	120,794	23,359,201	13.08%
Kansas City Southern	1999	544,833	61,602	22,418	22,225,658	7.14%
	1998	549,916	79,332	53,041	21,635,292	8.75%
Norfolk Southern	1999	5,194,556	440,534	329,763	165,512,650	6.11%
(See Note Below)	1998	4,221,210	684,322	724,807	133,435,519	9.99%
Soo Line	1999	537,891	39,947	29,150	20,574,825	3.93%
	1998	545,322	48,918	35,473	20,406,552	5.73%
Union Pacific	1999	9,986,950	1,306,303	854,196	473,101,000	6.64%
	1998	9,198,365	398,510	27,358	432,068,000	2.14%

Norfolk Southern and CSX formally began to exercise operating control over Conrail on June 1, 1999. Thus, there are no reported numbers for Conrail after that date. Norfolk Southern and CSX results for this quarter include former Conrail operations. 1998 results for Conrail are shown separately and are not

included with those for Norfolk Southern and CSX.

SURFACE TRANSPORTATION BOARD

OFFICE OF ECONOMICS, ENVIRONMENTAL ANALYSIS, AND ADMINISTRATION

WASHINGTON, DC 20423

CLASS I FREIGHT RAILROADS - SELECTED EARNINGS DATA

SOURCES OF DATA:

Railway Operating Revenues, Net Railway Operating Income, and Net Income are from the "Quarterly Report of Revenues, Expenses, and Income - Railroads" (Form RE&I).

Revenue Ton Miles of Freight are from the "Quarterly Condensed Balance Sheet - Railroads (Form CBS).

NOTES:

(1) Net Railway Operating Income is the difference between railway operating revenues and the total of railway operating expenses, railway tax accruals, and net equipment and joint facility rents.

(2) Return on Net Investment (ROI) is the ratio of net railway operating income to net investment in railway property used in transportation services at end of previous calendar year. The latter includes an allowance for working capital. Accumulated deferred income tax reserves are subtracted from the net investment base.

Since net investment figures are only available on an end-of-year basis from the Annual Report Form R-1's, filed on March 31 of each year, the net investment bases used to compute returns on net investment in this report are the most recent year-end figures available (data as of the end of 1998 and 1997).

ROI's, as computed by the Board for its annual determination of the revenue adequacy of each class I railroad, will differ from the ROI's computed for this report. ROI's for the revenue adequacy determination are based upon the average of the beginning and end-of-year net investment bases, while ROI's for this report are based on end-of-year data only. Also, ROI's for revenue adequacy determinations are computed using data reported by the class I railroads in Annual

Report Form R-1, Schedule 250, "Consolidated Information for Revenue Adequacy Determination." The data contained in Schedule 250 differ somewhat from the data in the form RE&I and are therefore not compatible.