# SURFACE TRANSPORTATION BOARD OFFICE OF ECONOMICS, ENVIRONMENTAL ANALYSIS, AND ADMINISTRATION WASHINGTON, DC 20423

# CLASS I FREIGHT RAILROADS - SELECTED EARNINGS DATA (000 OMITTED)

# QUARTER ENDED JUNE 30

|                                |      | Net             |           |           |             |  |  |
|--------------------------------|------|-----------------|-----------|-----------|-------------|--|--|
|                                |      | Railway Railway |           | Revenue   |             |  |  |
|                                |      | Operating       | Operating | Net       | Ton-Miles   |  |  |
|                                |      | Revenues        | Income    | Income    | OfFreight   |  |  |
| Railroad                       | Year |                 | (Note 1)  |           |             |  |  |
| TOTAL ALL CLASS I              | 1999 | 8,396,963       | 809,452   | 501,098   | 351,392,282 |  |  |
| FREIGHT RR'S                   | 1998 | 8,269,117       | 875,330   | 674,792   | 342,737,924 |  |  |
|                                | -    |                 |           |           |             |  |  |
| Burlington Northern - Santa Fe | 1999 | 2,193,533       | 333,677   | 257,513   | 120,192,132 |  |  |
|                                | 1998 | 2,203,577       | 354,554   | 290,202   | 115,825,789 |  |  |
| -                              |      |                 |           |           |             |  |  |
| Consolidated Rail Corp.        | 1999 | 718,887         | (38,959)  | (64,297)  | 16,033,518  |  |  |
|                                | 1998 | 952,805         | 134,026   | 114,816   | 25,389,203  |  |  |
| -                              |      |                 |           |           |             |  |  |
| CSX Transportation             | 1999 | 1,333,378       | 82,067    | 35,638    | 44,372,800  |  |  |
|                                | 1998 | 1,248,834       | 169,471   | 123,721   | 41,972,000  |  |  |
| -                              |      |                 |           |           |             |  |  |
| Grand Trunk Western            | 1999 | 93,149          | 20,282    | 20,421    | 2,524,651   |  |  |
|                                | 1998 | 86,315          | 8,614     | 8,736     | 2,530,467   |  |  |
| -                              |      |                 |           |           |             |  |  |
| Illinois Central               | 1999 | 160,365         | 30,234    | 24,743    | 5,795,373   |  |  |
|                                | 1998 | 162,398         | 38,451    | 35,410    | 5,792,959   |  |  |
| -                              |      |                 |           |           |             |  |  |
| Kansas City Southern           | 1999 | 135,307         | 16,026    | 8,959     | 5,427,700   |  |  |
|                                | 1998 | 138,132         | 21,862    | 15,399    | 5,406,089   |  |  |
| -                              |      |                 |           |           |             |  |  |
| Norfolk Southern               | 1999 | 1,193,627       | 33,942    | 16,059    | 36,644,273  |  |  |
|                                | 1998 | 1,078,659       | 180,358   | 206,351   | 33,871,164  |  |  |
| -                              |      |                 |           |           |             |  |  |
| Soo Line                       | 1999 | 122,291         | (161)     | (3,959)   | 4,705,835   |  |  |
|                                | 1998 | 124,647         | 6,083     | 2,759     | 4,761,253   |  |  |
| -                              |      |                 |           |           |             |  |  |
| Union Pacific                  | 1999 | 2,446,426       | 332,344   | 206,021   | 115,696,000 |  |  |
|                                | 1998 | 2,273,750       | (38,089)  | (122,602) | 107,189,000 |  |  |
|                                |      |                 |           |           |             |  |  |

#### 12 MONTHS ENDED JUNE 30

|                                |      | Railway<br>Operating | Net<br>Railway<br>Operating | Net       | Revenue<br>Ton-Miles | Return<br>On Net<br>Investment |
|--------------------------------|------|----------------------|-----------------------------|-----------|----------------------|--------------------------------|
|                                |      | Revenues             | Income                      | Income    | Of Freight           | (%)                            |
| Railroad                       | Year |                      | (1)                         |           | (Note 2)             | (Note 2)                       |
| TOTAL ALL CLASS I              | 1999 | 33,520,082           | 3,839,100                   | 2,790,786 | 1,397,776,939        | 6.55%                          |
| FREIGHT RR'S                   | 1998 | 32,935,098           | 3,716,030                   | 3,050,300 | 1,351,064,877        | 6.75%                          |
| Burlington Northern - Santa Fe | 1999 | 8,981,161            | 1,449,350                   | 1,146,459 | 473,858,359          | 9.63%                          |
| _                              | 1998 | 8,659,796            | 1,223,706                   | 1,113,371 | 450,099,005          | 8.90%                          |
| Consolidated Rail Corp.        | 1999 | 3,507,332            | 170,440                     | 132,393   | 91,364,712           | 3.03%                          |
| -                              | 1998 | 3,711,663            | 512,052                     | 420,095   | 100,613,838          | 9.38%                          |
| CSX Transportation             | 1999 | 5,087,272            | 487,777                     | 268,333   | 172,503,000          | 6.23%                          |
|                                | 1998 | 4,989,012            | 638,440                     | 537,525   | 163,097,000          | 8.68%                          |
| Grand Trunk Western            | 1999 | 352,301              | 4,874                       | 14,702    | 9,547,686            | 1.77%                          |
| _                              | 1998 | 348,263              | 7,289                       | 13,199    | 9,787,718            | 3.57%                          |
| Illinois Central               | 1999 | 646,368              | 128,611                     | 109,763   | 23,636,322           | 11.96%                         |
| -                              | 1998 | 645,725              | 152,696                     | 135,807   | 22,700,601           | 14.68%                         |
| Kansas City Southern           | 1999 | 546,598              | 71,428                      | 44,736    | 21,918,497           | 8.28%                          |
|                                | 1998 | 543,224              | 43,174                      | (83,166)  | 20,926,315           | 4.76%                          |
| Norfolk Southern               | 1999 | 4,300,240            | 522,417                     | 512,156   | 135,156,962          | 7.25%                          |
| _                              | 1998 | 4,254,471            | 774,637                     | 798,173   | 135,487,139          | 11.31%                         |
| Soo Line                       | 1999 | 538,089              | 39,312                      | 25,807    | 19,990,401           | 3.87%                          |
|                                | 1998 | 539,528              | 68,260                      | 52,214    | 20,601,261           | 8.00%                          |
| Union Pacific                  | 1999 | 9,560,721            | 964,891                     | 536,437   | 449,801,000          | 4.90%                          |
|                                | 1998 | 9,243,416            | 295,776                     | 63,082    | 427,752,000          | 1.59%                          |

# SOURCES OF DATA:

Railway Operating Revenues, Net Railway Operating Income, and Net Income are from the "Quarterly Report of Revenues,

Expenses, and Income - Railroads" (Form RE&I).

Revenue Ton Miles of Freight are from the 'Quarterly Condensed Balance Sheet - Railroads (Form CBS).

### NOTES:

(1) Net Railway Operating Income is the difference between railway operating revenues and the total of railway operating expenses, railway tax accruals, and net equipment and joint facility rents.

(2) Return on Net Investment (ROI) is the ratio of net railway operating income to net investment in railway property used in transportation services at end of previous calendar year. The latter includes an allowance for working capital. Accumulated deferred income tax reserves are subtracted from the net investment base.

Since net investment figures are only available on an end-of-year basis from the Annual Report Form R-1's, filed on March 31 of each year, the net investment bases used to compute returns on net investment in this report are the most recent year-end figures available (data as of the end of 1998 and 1997).

ROI's, as computed by the Board for its annual determination of the revenue adequacy of each class I railroad, will differ from the ROI's computed for this report. ROI's for the revenue adequacy determination are based upon the average of the beginning and end-of-year net investment bases, while ROI's for this report are based on end-of-year data only. Also, ROI's for revenue adequacy determinations are computed using data reported by the class I railroads in Annual Report Form R-1, Schedule 250, "Consolidated Information for Revenue Adequacy Determination." The data contained in Schedule 250 differ somewhat from the data in the Form RE&I, and are therefore not totally compatible.