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SURFACE TRANSPORTATION BOARD
OFFICE OF ECONOMICS, ENVIRONMENTAL ANALYSIS, AND ADMINISTRATION
WASHINGTON, DC 20423

CLASS I FREIGHT RAILROADS - SELECTED EARNINGS DATA

(000 OMITTED)

QUARTER ENDED JUNE 30

| | | | Net Railway Revenue | | |
|--------------------------------|------|-------------|------------------------|-----------|-------------|
| | | Railway | | | Revenue |
| | | Operating | Operating | Net | Ton-Miles |
| | | Revenues | Income | Income | OfFreight |
| Railroad | Year | | (Note 1) | | |
| TOTAL ALL CLASS I | 2001 | \$8,586,898 | \$1,081,374 | \$691,618 | 364,625,220 |
| FREIGHT RR'S | 2000 | 8,546,690 | 1,066,170 | 687,188 | 359,708,893 |
| | | | | | |
| Burlington Northern - Santa Fe | 2001 | 2,269,980 | 288,590 | 231,970 | 122,509,506 |
| | 2000 | 2,259,244 | 326,834 | 257,128 | 119,680,005 |
| CSX Transportation | 2001 | 1,555,744 | 126,576 | 83,935 | 52,300,000 |
| | 2000 | 1,547,954 | 73,011 | 22,917 | 52,561,000 |
| CNW/Grand Trunk Western | 2001 | 95,156 | 40,526 | 16,687 | 2,996,830 |
| | 2000 | 93,937 | 13,218 | 10,403 | 2,779,749 |
| CNW/Illinois Central | 2001 | 158,810 | 51,403 | 1,466 | 6,424,135 |
| | 2000 | 170,738 | 30,223 | 19,003 | 6,105,718 |
| Kansas City Southern | 2001 | 130,388 | 15,178 | 8,247 | 4,751,122 |
| | 2000 | 132,323 | 19,970 | 10,836 | 5,056,025 |
| Norfolk Southern | 2001 | 1,591,835 | 232,898 | 82,197 | 46,326,265 |
| | 2000 | 1,592,066 | 225,413 | 114,126 | 50,572,103 |
| Soo Line | 2001 | 132,861 | 6,709 | 4,811 | 5,289,362 |
| | 2000 | 125,874 | 5,180 | (10,816) | 5,127,293 |
| Union Pacific | 2001 | 2,652,124 | 319,494 | 262,305 | 124,028,000 |
| | 2000 | 2,624,554 | 372,321 | 263,591 | 117,827,000 |

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CLASS I FREIGHT RAILROADS - SELECTED EARNINGS DATA

(000 OMITTED)

12 MONTHS ENDED JUNE 30

| | Net | | | Return |
|--------------|---|--|---|--|
| Railway | Railway | | Revenue | On Net |
| Operating | Operating | Net | Ton-Miles | Investment |
| Revenues | Income | Income | OfFreight | (%) |
| | (1) | | (Note 2) | (Note 2) |
| \$34,205,849 | \$4,011,293 | \$2,523,631 | 1,472,350,942 | 6.53% |
| 33,817,382 | 3,983,752 | 2,764,650 | 1,460,524,839 | 6.53% |
| | | | | |
| 9,212,418 | 1,317,334 | 1,025,344 | 499,512,427 | 8.25% |
| 9,233,940 | 1,480,848 | 1,243,344 | 494,686,291 | 9.48% |
| 6,099,477 | 435,660 | 167,218 | 208,539,300 | 3.99% |
| 6,055,502 | 252,339 | 103,630 | 208,940,400 | 2.40% |
| 371,884 | 90,823 | 67,416 | 11,595,132 | 21.11% |
| 359,059 | 80,349 | 71,160 | 11,018,188 | 24.09% |
| 673,409 | 116,582 | 33,814 | 26,058,054 | 9.64% |
| 697,664 | 94,877 | 61,074 | 25,712,287 | 8.30% |
| 514,824 | 55,006 | 27,114 | 18,912,431 | 6.13% |
| 542,398 | 64,562 | 24,533 | 21,728,500 | 7.24% |
| | Operating Revenues \$34,205,849 33,817,382 9,212,418 9,233,940 6,099,477 6,055,502 371,884 359,059 673,409 697,664 514,824 | Railway Railway Operating Revenues Income (1) \$34,205,849 \$4,011,293 33,817,382 3,983,752 9,212,418 1,317,334 9,233,940 1,480,848 6,099,477 435,660 6,055,502 252,339 371,884 90,823 359,059 80,349 673,409 116,582 697,664 94,877 514,824 55,006 | Railway Railway Revaluay Operating Operating Net Revenues Income Income (1) \$2,523,631 33,817,382 3,983,752 2,764,650 9,212,418 1,317,334 1,025,344 9,233,940 1,480,848 1,243,344 6,099,477 435,660 167,218 6,055,502 252,339 103,630 371,884 90,823 67,416 359,059 80,349 71,160 673,409 116,582 33,814 697,664 94,877 61,074 514,824 55,006 27,114 | Railway Railway Revenue Operating Operating Net Ton-Miles Revenues Income Income Of Freight (1) (Note 2) \$34,205,849 \$4,011,293 \$2,523,631 1,472,350,942 33,817,382 3,983,752 2,764,650 1,460,524,839 9,212,418 1,317,334 1,025,344 499,512,427 9,233,940 1,480,848 1,243,344 494,686,291 6,099,477 435,660 167,218 208,539,300 6,055,502 252,339 103,630 208,940,400 371,884 90,823 67,416 11,595,132 359,059 80,349 71,160 11,018,188 673,409 116,582 33,814 26,058,054 697,664 94,877 61,074 25,712,287 514,824 55,006 27,114 18,912,431 |

| Norfolk Southern | 6,172,890 | 697,171 | 239,807 | 190,756,927 | 6.31% |
|------------------|------------|-----------|---------|-------------|-------|
| | 6,071,138 | 547,547 | 251,444 | 195,657,543 | 4.68% |
| Soo Line | 567,011 | 51,402 | 43,870 | 22,848,671 | 5.82% |
| | 550,249 | 55,448 | 32,204 | 21,693,630 | 5.38% |
| Union Pacific | 10,593,936 | 1,247,315 | 919,048 | 494,128,000 | 6.20% |
| | 10,307,432 | 1,407,782 | 977,261 | 481,088,000 | 7.11% |

SOURCES OF DATA:

Railway Operating Revenues, Net Railway Operating Income, and Net Income are from the "Quarterly Report of Revenues, Expenses, and Income - Railroads" (Form RE&I).

Revenue Ton Miles of Freight are from the "Quarterly Condensed Balance Sheet - Railroads (Form CBS).

NOTES:

- (1) Net Railway Operating Income is the difference between railway operating revenues and the total of railway operating expenses, railway tax accruals, and net equipment and joint facility rents.
- (2) Return on Net Investment (ROI) is the ratio of net railway operating income to net investment in railway property used in transportation services at end of previous calendar year. The latter includes an allowance for working capital. Accumulated deferred income tax reserves are subtracted from the net investment base.

Since net investment figures are only available on an end-of-year basis from the Annual Report Form R-1's, filed on March 31 of each year, the net investment bases used to compute returns on net investment in this report are the most recent year-end figures available (data as of the end of 2000 and 1999.)

ROl's, as computed by the Board for its annual determination of the revenue adequacy of each class I railroad, will differ from the ROl's computed for this report. ROl's for the revenue adequacy determination are based upon the average of the beginning and end-of-year net investment bases, while ROl's for this report are based on end-of-year data only. Also, ROl's for revenue adequacy determinations are computed using data reported by the class I railroads in AnnualReport Form R-1, Schedule 250, "Consolidated Information for Revenue Adequacy Determination." The data contained in Schedule 250 differ somewhat from the data in the Form RE&I, and are therefore not totally compatible.